



DIRECTOR OF PORTFOLIO SERVICING

JOB SUMMARY

AgAmerica is seeking a Director of Portfolio Servicing to join our fast-paced growing team. This individual will be responsible for analyzing deals for existing loans by making recommendations, managing covenants, and assessing credit risk. This individual will initially report to the Chief Credit Officer and will work across the Portfolio, Servicing, and Client Relations departments within AgAmerica for effective communication between AgAmerica and its clients. This individual will be a detail-oriented self-starter with strong communication and interpersonal skills and strong knowledge of lending and financial analysis. This individual will also come with extensive managerial experience and the ability to manage varying personalities and responsibilities. The ideal candidate will have a pleasant demeanor, adapt with changing business needs and have a solution-oriented mindset. The Director of Portfolio Servicing will be an essential asset to the entire company through excellent leadership and innovative thinking which will support business growth and enhance AgAmerica's reputation.

JOB DETAILS

Hire Date: ASAP

Position Type: Full-time

Compensation: Salary negotiable based on experience, competitive benefits package, and bonus opportunity

JOB RESPONSIBILITIES

- Prepare annual credit risk assessments, renewals, partial release recommendations, and other servicing requests as assigned
- Ensure accurate and timely risk ratings on AgAmerica's existing loans
- Work closely with the Servicing department to ensure correct data entry
- Act as liaison between the Servicing and Credit departments
- Underwriting and portfolio analyses
- Input information correctly into technological platforms (FICS and REIT)
- Other duties and responsibilities as needed

PREFERRED QUALIFICATIONS

- Bachelor's degree
- 7+ years' experience in agricultural or commercial lending
- Strong understanding of loan modifications
- Strong understanding of financial statements and analysis
- Advanced Microsoft Excel skills
- Proficiency in Microsoft Office programs

CORE COMPETENCIES

- Natural leader who displays sound judgment and attention to detail
- Ability to work under pressure and meet deadlines
- Ability to work independently and as part of a team
- Analytical thinker with creative problem-solving skills

AgAmerica Lending
4030 S. Pipkin Road, Lakeland, FL 33811 | 863.607.9500 | AgAmerica.com
Updated: 7/31/2020

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EOE

This job description is not designed to contain a comprehensive listing of activities, duties, or responsibilities that are required of the employee. Duties, responsibilities, and activities may change or be assigned at any time.



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LENDING

- Strong interpersonal skills and communication skills, including the ability to establish relationships and negotiate with clients
- A desire to learn and professional drive

AGAMERICA MISSION

- To know the farmer.
- To counsel the farmer.
- To provide a financial structure that allows the farmer to thrive in good times and to sleep well during tough times.
- To celebrate the critical role of the farmer in America, and to champion all that the American farmer represents in a changing world.

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